



Good To Know U

All technology classes are hands on;
laptops & tablets are encouraged.

All classes held online via LiveStream unless otherwise specified.

<https://meet.google.com/kyb-wdft-orh>

September 5-10



5th – Monday

LABOR DAY-Offices Closed

8th- Thursday

10-11am | Advanced TransactionDesk w/ Mandi Serrioz

9th – Friday

11am-2pm | WSU CE Offsite

9th – Friday

12-2pm | Forever Agent Marketing System Training

In Person at East Office

10th – Saturday

10am-12pm | Buyer Forms w/ Tiffany Mekkaoui @ West Office

Registration Required [here](#)



New to Real Estate?

New to the company?

Kickstart (or *revitalize*) your career by deep-diving into some of the most important skills, tools and partners a BHHS PFR KS agent can utilize. **Training is from 1030am-1230pm daily.**

September 12-16

13th – Tuesday

1-2pm | Free Company Resources w/ Mini Siddque

14th – Wednesday

12pm | TPMCO Lunch & Learn w/ Pam Lockey

Registration Required [here](#)

16th – Friday

11am-2pm | WSU CE Offsite

September 19-23

19th – Monday

12pm | Building a Well Constructed Financial House Lunch & Learn w/ Pete Glogowski

Registration Required [here](#)

20th – Tuesday

1-2pm | Hands on RPR w/ Mini Siddque

20th – Tuesday

11am | Everything You Need to Know about HOAs w/ Ernestine Curtis

20th – Tuesday

1-3pm | Forever Agent Marketing System Training

In Person at East Office

22nd – Thursday

12pm | Back 2 School Pizza Party w/ Sierra Pacific Mortgage Company

RSVP to jessica.hooker@spmc.com

22nd – Thursday

2-2:30pm | QuickBuy Open Forum **Online Only**

Registration Required [here](#)

23rd – Friday

11am-2pm | WSU CE Offsite

September CORE Dates

Make sure to REGISTER!

26th – Monday

CORE Day 1 | Welcome, Company Info, PFCU Memberships & More

27th – Tuesday

CORE Day 2 | Contracts & TransactionDesk

28th – Wednesday

CORE Day 3 | Contract to Close & CRM Basics

29th – Thursday

CORE Day 4 | Time Management, Creating Content & MLS Buyer Saved Search

30th – Friday

CORE Day 5 | Agency & Risk Management, Open House Best Practices and Warranties

For additional Virtual Training, enroll at **REsource Center/LearnCenter2.0.**

ALL AGENTS
Join our Sales Meetings
Tuesdays at 9am
Watch your Email for details!

NEW AGENTS
New Agent Focus Group
Tuesdays at 11am | Mondays at 6pm
<http://meet.google.com/dtw-ebxv-usc>



[Click HERE to register for GTKU](#)

Registration required for classes as noted.